

# First Quarter 2021 Results

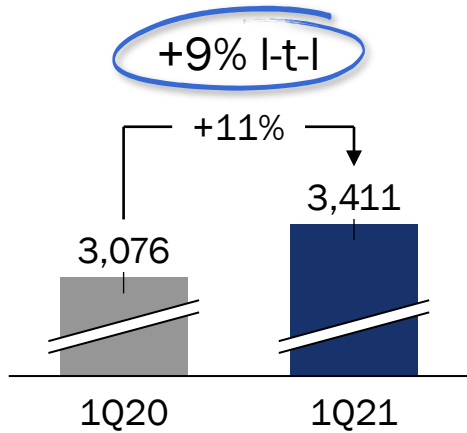


This presentation contains, and the reports we will file in the future may contain, forward-looking statements within the meaning of the U.S. federal securities laws. We intend for these forward-looking statements to be covered by the safe harbor provisions for forward-looking statements within the meaning of the U.S. federal securities laws. In some cases, these statements can be identified by the use of forward-looking words such as “may,” “assume,” “might,” “should,” “could,” “continue,” “would,” “can,” “consider,” “anticipate,” “estimate,” “expect,” “envision,” “plan,” “believe,” “foresee,” “predict,” “potential,” “target,” “strategy,” “intend” or other similar words. These forward-looking statements reflect, as of the date such forward-looking statements are made, or unless otherwise indicated, our current expectations and projections about future events based on our knowledge of present facts and circumstances and assumptions about future events. These statements necessarily involve risks and uncertainties that could cause actual results to differ materially from our expectations. Some of the risks, uncertainties and other important factors that could cause results to differ, or that otherwise could have an impact on us or our consolidated entities, include, among other things: the cyclical activity of the construction sector; our exposure to other sectors that impact our and our clients’ businesses, such as, but not limited to, the energy sector; availability of raw materials and related fluctuating prices; competition in the markets in which we offer our products and services; general political, social, health, economic and business conditions in the markets in which we operate or that affect our operations and any significant economic, health, political or social developments in those markets, as well as any inherent risks to international operations; the regulatory environment, including environmental, tax, antitrust, and acquisition-related rules and regulations; our ability to satisfy our obligations under our material debt agreements, the indentures that govern our outstanding senior secured notes and our other debt instruments and financial obligations; the availability of short-term credit lines or working capital facilities, which can assist us in connection with market cycles; the impact of our below investment grade debt rating on our cost of capital; loss of reputation of our brands; our ability to consummate asset sales, fully integrate newly acquired businesses, achieve cost-savings from our cost-reduction initiatives, implement our global pricing initiatives for our products and generally meet our “Operation Resilience” plan’s initiatives; the increasing reliance on information technology infrastructure for our sales invoicing, procurement, financial statements and other processes that can adversely affect our sales and operations in the event that the infrastructure does not work as intended, experiences technical difficulties or is subjected to cyber-attacks; changes in the economy that affect demand for consumer goods, consequently affecting demand for our products and services; the impact of pandemics, epidemics or outbreaks of infectious diseases and the response of governments and other third parties, including with respect to COVID-19, which have affected and may continue to adversely affect, among other matters, supply chains, international operations, availability of liquidity, investor confidence and consumer spending, as well as availability of, and demand for, our products and services; weather conditions, including but not limited to, excessive rain and snow, and disasters such as earthquakes and floods; trade barriers, including tariffs or import taxes and changes in existing trade policies or changes to, or withdrawals from, free trade agreements, including the USMCA, if it comes into effect, and NAFTA, while it is in effect, both of which Mexico is a party to; terrorist and organized criminal activities as well as geopolitical events; declarations of insolvency or bankruptcy, or becoming subject to similar proceedings; natural disasters and other unforeseen events (including global health hazards such as COVID-19); and other risks and uncertainties described in CEMEX’s public filings. Readers are urged to read this presentation and carefully consider the risks, uncertainties and other factors that affect our business. The information contained in this presentation is subject to change without notice, and we are not obligated to publicly update or revise forward-looking statements after the date hereof or to reflect the occurrence of anticipated or unanticipated events or circumstances. Readers should review future reports filed by CEMEX with the United States Securities and Exchange Commission. CEMEX’s “Operation Resilience” plan is designed based on CEMEX’s current beliefs and expectations. Unless the context indicates otherwise, all references to pricing initiatives, price increases or decreases, refer to CEMEX’s prices for CEMEX’s products. This presentation also includes statistical data regarding the production, distribution, marketing and sale of cement, ready-mix concrete, clinker and aggregates. We generated some of this data internally, and some was obtained from independent industry publications and reports that we believe to be reliable sources. We have not independently verified this data nor sought the consent of any organizations to refer to their reports in this presentation.

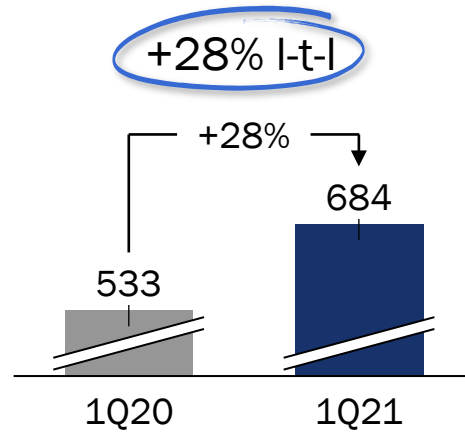
UNLESS OTHERWISE NOTED, ALL FIGURES ARE PRESENTED IN DOLLARS,  
BASED ON INTERNATIONAL FINANCIAL REPORTING STANDARDS, AS APPLICABLE

# Key achievements in 1st Quarter 2021

## Net sales

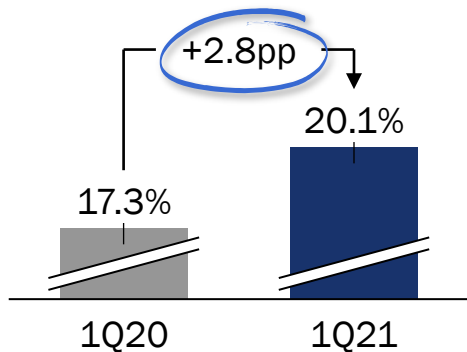


## Operating EBITDA

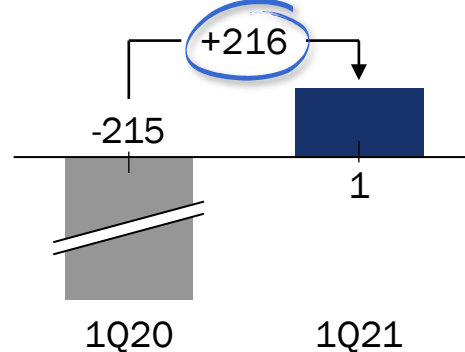


- Net sales increased 9% I-t-I YoY with higher contribution in all regions
- 28% YoY increase in EBITDA, reaching US\$684 M
- Strong pricing performance with prices up mid-single digit sequentially in local currency terms
- EBITDA margin at 20.1%, up 2.8pp YoY, to the highest first quarter margin since 2007
- Highest first quarter cement volumes since 2008 drives operational leverage
- FCF after maintenance capex was the highest for a first quarter in five years and increased US\$216 M
- Leverage of 3.61x driven by EBITDA growth and asset sales; accelerating the path to investment grade capital structure

## Operating EBITDA margin

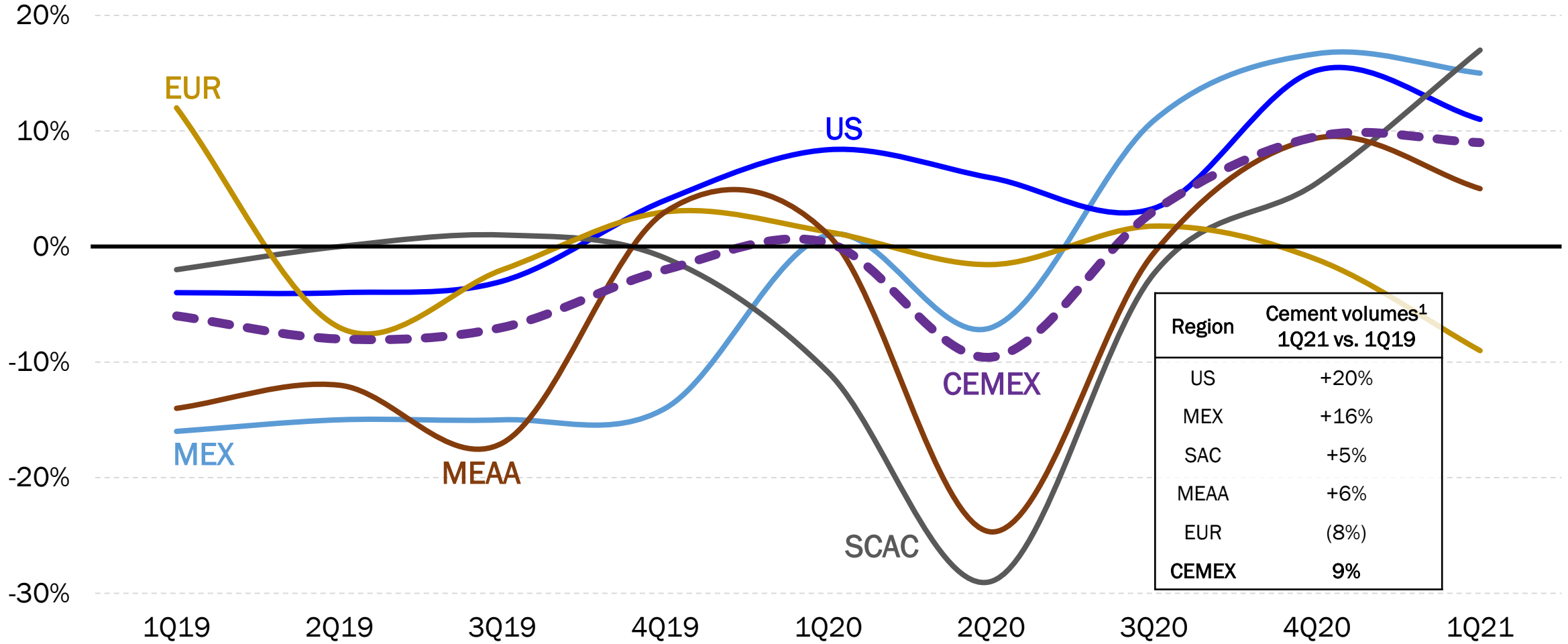


## Free Cash Flow after maintenance capex



# Key markets in expansion, after COVID recovery

Cement volumes  
YoY % change<sup>1</sup>



1) On an average daily sales

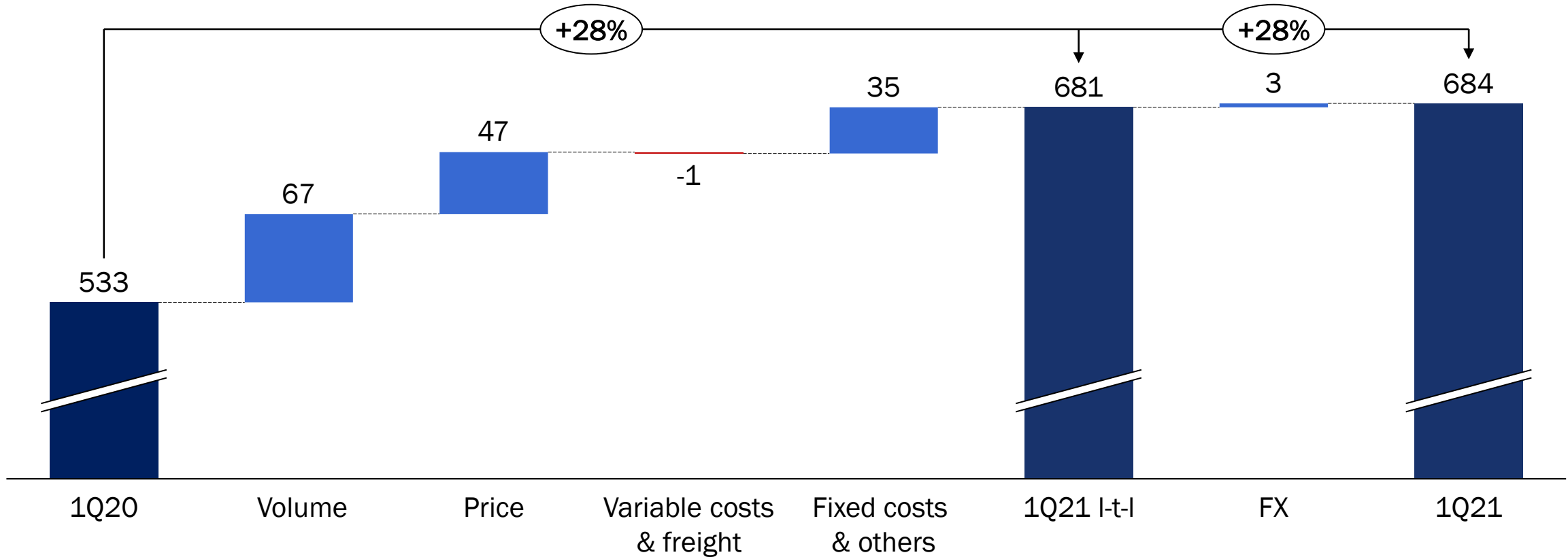
# Unique footprint with superior supply chain capabilities in production constrained markets



- Unique supply chain capabilities throughout our America's footprint
- High flexibility to serve production constrained markets
- CPN plant expected to be ready by 2021 to serve incremental demand in western US
- Capacity additions in Mexico, Dominican Republic and Colombia within the next two years

# EBITDA expansion driven by higher volumes and prices, lower opex and freight, and higher contribution from urbanization solutions

EBITDA variation



# Advancing materially against our “Operation Resilience” goals

## 1Q21 progress

EBITDA margin of  $\geq 20\%$  by 2023

- 20.1% margin, an increase of 2.8pp YoY
- ~US\$50 M of incremental savings in 2021

Optimize our portfolio for growth

- ~US\$600 M bolt-on investment pipeline expected to contribute US\$100 M of incremental EBITDA in 2021
- Urbanization Solutions EBITDA grew 41% in 1Q21
- Increased total capex guidance to ~US\$1.3 B

$\leq 3.0x$  net leverage by 2023


- Net leverage at 3.61x, a decrease of 0.46x QoQ
- Net debt plus perpetuals at ~US\$9.6 B, with a ~US\$550 M decrease QoQ

-35% in net CO<sub>2</sub> emissions by 2030

- ~24% reduction vs. 1990 baseline
- Reduction of 3% YoY in 1Q21

# Fully committed to our global Climate Agenda



	Climate and Energy		
	Kg of CO <sub>2</sub> per ton of cementitious	Alternative fuels as a % of total fuels	Blended cement as a % of total cement sold
<b>Target 2030</b>	520 kg or 35% reduction vs. 1990	43%	75%
<b>Performance 2020</b>	620 kg or 22.6% reduction vs. 1990	25.2%	64.7%
<b>Performance 1Q21</b>	613 kg or 24% reduction vs. 1990, or 3% reduction vs. 1Q21	26%	67.1%
<b>Link to priority United Nations SDGs</b>			

Circular Economy
<b>Waste consumption</b>
25 million metric tons
19 million metric tons, equivalent to 50 times the non-recoverable waste we generate
4.4 million metric tons
  



# Regional Highlights

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# United States: Achieved 21% increase in EBITDA, driven by volumes, operational leverage and cost savings

	1Q21		1Q21 vs. 1Q20
Net Sales	1,013	Cement	Volume 9%
% var (l-t-l)	5%		Price (LC) (1%)
Operating EBITDA	196	Ready mix	Volume 3%
% var (l-t-l)	21%		Price (LC) (1%)
Operating EBITDA margin	19.4%	Aggregates	Volume (0%)
pp var	2.5pp		Price (LC) 1%

- Growth momentum continued in 1Q21, with all key states, except for Texas, increasing cement volumes at double-digit
- Unique footprint with superior supply chain capabilities in production constrained markets
- Residential as largest driver of demand
- EBITDA growth and margin expansion driven by higher volumes, lower freight and SG&A and higher contribution from urbanization solutions business
- Over medium term, demand supported by economic reopening and Biden’s US\$2.3 T “American Jobs Plan” infrastructure proposal

# Mexico: Strong demand growth brings industry volumes back to 2018 levels

	1Q21		1Q21 vs. 1Q20
Net Sales	822	Cement	Volume 13%
% var (l-t-l)	19%		Price (LC) 5%
Operating EBITDA	299	Ready mix	Volume (12%)
% var (l-t-l)	27%		Price (LC) (1%)
Operating EBITDA margin	36.4%	Aggregates	Volume (3%)
pp var	2.4pp		Price (LC) 3%

- Continued bagged cement momentum supported by government social programs, home improvement activity, higher remittances and pre-electoral spending
- Gradual recovery in the formal sector with pickup in formal residential and acceleration of government infrastructure projects
- Strong pricing traction in cement after January price increase
- Higher volumes and prices, and cost containment measures support strong margin expansion

# EMEAA: EBITDA growth partially offset by weather impact in Europe

	1Q21		1Q21 vs. 1Q20
Net Sales	1,087	Cement	Volume (3%)
% var (l-t-l)	2%		Price (l-t-l) (4%)
Operating EBITDA	113	Ready mix	Volume 3%
% var (l-t-l)	3%		Price (l-t-l) 1%
Operating EBITDA margin	10.4%	Aggregates	Volume 2%
pp var	0.0pp		Price (l-t-l) 4%

- Unfavorable weather throughout Europe, but particularly in Germany, Poland, and Czech Republic
- UK with first YoY cement volume growth since 1Q19, as housing and infrastructure activity picks up
- Prices in Europe for three core products up between 4% to 8% sequentially in local currency terms
- Our current carbon allowance position expected to last until at least 2025
- Increased infrastructure activity in Israel driving ready-mix volumes
- Cement volumes in Philippines down 4%, impacted by lockdowns and subdued economic activity

# SCAC: EBITDA returns to 1Q17 level due to strong volumes and pricing

	1Q21		1Q21 vs. 1Q20
Net Sales	424	Cement	Volume 16%
% var (l-t-l)	15%		Price (l-t-l) 4%
Operating EBITDA	123	Ready mix	Volume (10%)
% var (l-t-l)	40%		Price (l-t-l) (1%)
Operating EBITDA margin	29.1%	Aggregates	Volume (6%)
pp var	4.8pp		Price (l-t-l) (8%)

- Highest quarterly cement volumes since 2Q18, with growth in all countries, except Panama
- Cement prices up 5% sequentially mainly due to increases in Dominican Republic and Costa Rica, among others, as well as to geographic-mix
- In Colombia, activity supported by self-construction and 4G highways projects
- In the Dominican Republic, strong bagged cement performance driven by remittances
- Record high EBITDA in TCL Group since CEMEX assumed control
- Margin expansion due to higher volumes and prices, as well as cost reduction initiatives



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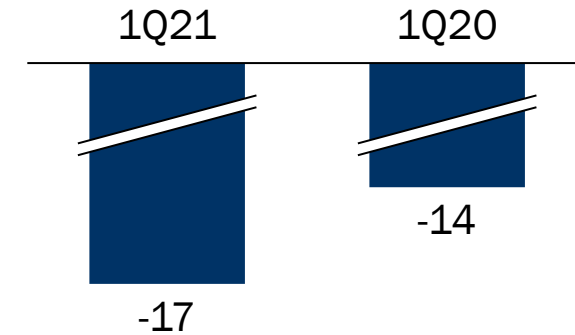
# 1Q21 Results



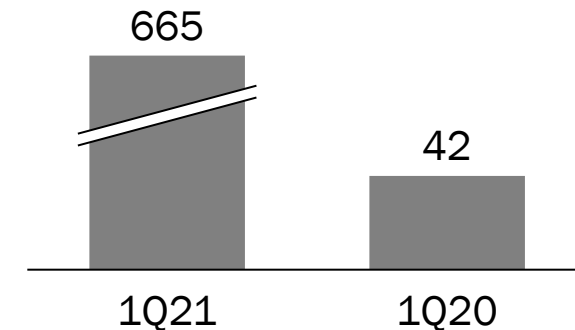
# Highest 1<sup>st</sup> quarter free cash flow since 2016, with record working capital days

	First Quarter		
	2021	2020	% var
<b>Operating EBITDA</b>	<b>684</b>	<b>533</b>	<b>28%</b>
- Net Financial Expense	170	172	
- Maintenance Capex	96	123	
- Change in Working Capital	349	410	
- Taxes Paid	50	41	
- Other Cash Items (net)	21	14	
- Free Cash Flow Discontinued Operations	(3)	(12)	
<b>Free Cash Flow after Maintenance Capex</b>	<b>1</b>	<b>(215)</b>	<b>N/A</b>
- Strategic Capex	53	61	
<b>Free Cash Flow</b>	<b>(53)</b>	<b>(276)</b>	<b>81%</b>

Average working capital days



Controlling Interest Net Income US\$ M



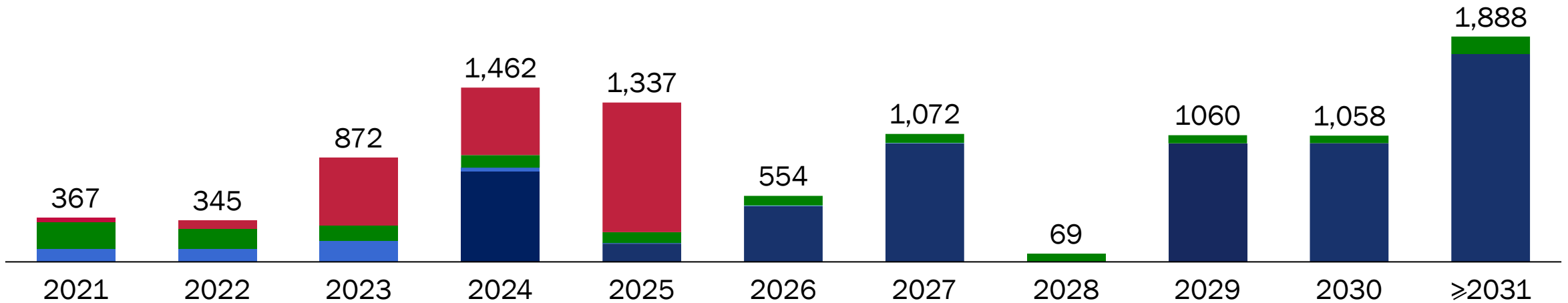
Highest quarterly net income since 3<sup>rd</sup> quarter of 2007

# No material maturities until July 2023, with a >6-year average life

Proforma<sup>1</sup> total debt excluding perpetual notes as of March 31, 2021: US\$10,085 million

Average life of debt:  
6.2 years

- 2017 Facilities Agreement
- Other bank debt
- Fixed Income
- Leases

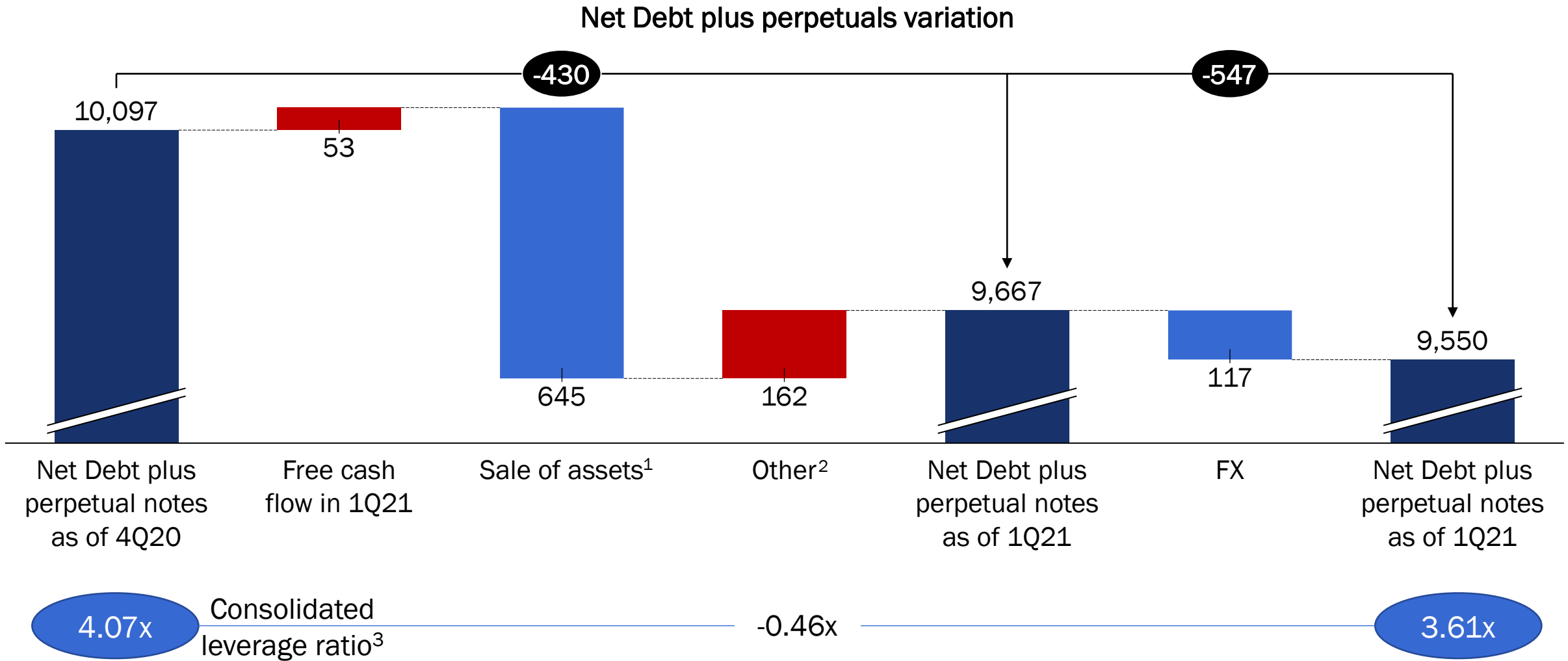


Millions of U.S. dollars

1) Giving proforma effect to the redemption in April of US\$321 M Notes of 5.7% due 2025



# Material net debt and leverage reduction



Millions of U.S. dollars

1) Includes proceeds from the sale of CO<sub>2</sub> allowances and sale of assets in France

2) Other relates to US\$87 M of financial fees/bond premiums, US\$39 M from a decrease in funding from securitizations of A/R, and others

3) As defined under the 2017 Facilities Agreement, as amended and restated

# 2021 Outlook



# 2021 guidance<sup>1</sup>

<b>Operating EBITDA</b>	> US\$2.9 billion <sup>2</sup>
<b>Consolidated volume growth</b>	3% to 5% Cement 2% to 4% Ready mix 1% to 3% Aggregates
<b>Energy cost/ton of cement produced</b>	~10% increase
<b>Capital expenditures</b>	~US\$1.3 billion total ~US\$800 M Maintenance, ~US\$500 M Strategic
<b>Investment in working capital</b>	US\$100 to US\$150 million
<b>Cash taxes</b>	~US\$250 million
<b>Cost of debt<sup>3</sup></b>	Decrease of ~US\$120 million

1) Reflects CEMEX's current expectations

2) Like-to-like for ongoing operations and assuming FX levels as of March 31<sup>st</sup>, 2021, for the remaining of the year

3) Including perpetual bonds

# What to expect

- Sustainable growth, tight supply/demand dynamics and operating leverage in key markets
- Capture growth through unique supply chain capabilities
- Pricing traction supported by tight supply, CO<sub>2</sub> costs, and rising energy and shipping costs
- With economic reopening, resumption of COVID delayed formal construction projects
- In US and Europe, medium term upside from infrastructure stimulus such as “Green Europe” and “American Jobs Plan”
- Bolt-on investments that offer important contribution to EBITDA over the near term
- Investment grade capital structure and  $\geq 20\%$  EBITDA margin, two of our goals under Operation Resilience, likely to be reached well in advance of 2023 timeline
- Material progress on 2030 carbon goals, while expanding carbon capture initiatives to achieve 2050 net zero concrete ambition

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# Appendix

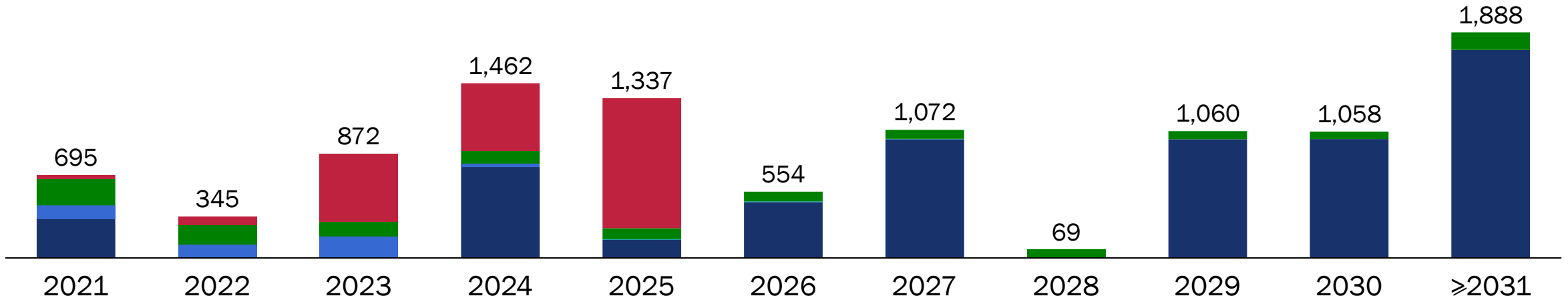


# Debt maturity profile as of 1Q21

Total debt excluding perpetual notes as of March 31, 2021: US\$10,413 million

Average life of debt:  
6.0 years

- 2017 Facilities Agreement
- Other bank debt
- Fixed Income<sup>1</sup>
- Leases



Millions of U.S. dollars

1) During March 2021, CEMEX sent a redemption notice for the 5.7% Notes due 2025 to fully redeem in April 2021 the outstanding amount of US\$321 M. This debt was classified as short-term debt, therefore showing as a maturity in 2021

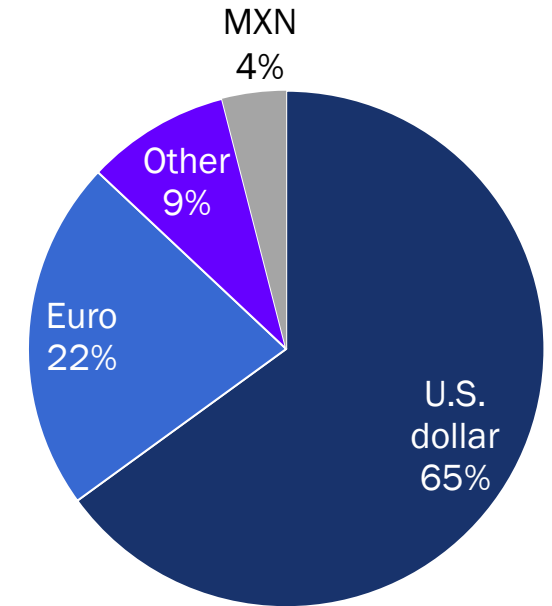
# Consolidated volumes and prices

		1Q21 vs. 1Q20	1Q21 vs. 4Q20
Domestic gray cement	Volume (I-t-I)	7%	(5%)
	Price (USD)	3%	3%
	Price (I-t-I)	2%	4%
Ready mix	Volume (I-t-I)	(0%)	(7%)
	Price (USD)	4%	3%
	Price (I-t-I)	1%	3%
Aggregates	Volume (I-t-I)	0%	(9%)
	Price (USD)	6%	7%
	Price (I-t-I)	2%	6%

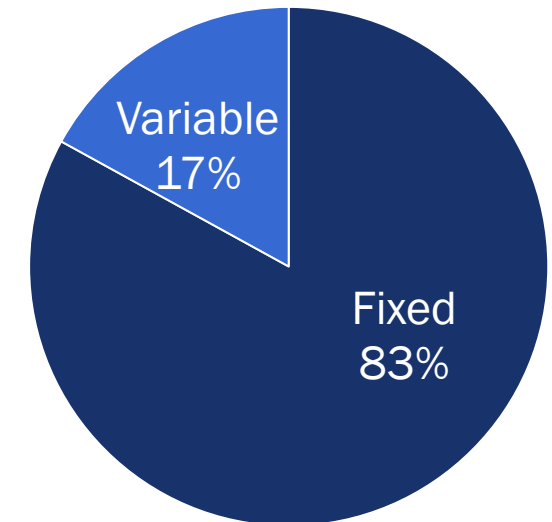
# Additional information on debt and perpetual notes

	First Quarter		% var	Fourth Quarter
	2021	2020		2020
Total debt <sup>1</sup>	10,413	11,701	(11%)	10,598
Short-term	8%	4%		4%
Long-term	92%	96%		96%
Perpetual notes	446	441	1%	449
Total debt plus perpetual notes	10,859	12,143	(11%)	11,047
Cash and cash equivalents	1,309	1,387	(6%)	950
Net debt plus perpetual notes	9,550	10,756	(11%)	10,097
Consolidated funded debt <sup>2</sup>	9,666	10,751	(10%)	10,254
Consolidated leverage ratio <sup>2</sup>	3.61	4.40		4.07
Consolidated coverage ratio <sup>2</sup>	4.10	3.87		3.82

Currency denomination



Interest rate<sup>3</sup>



Millions of U.S. dollars

1) Includes leases, in accordance with International Financial Reporting Standard (IFRS)

2) Calculated in accordance with our contractual obligations under the 2017 Facilities Agreement, as amended and restated

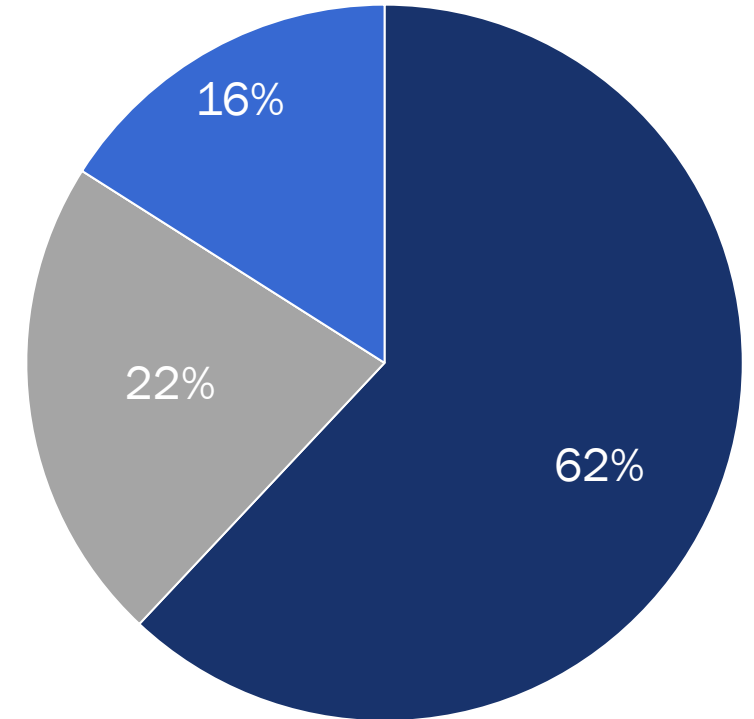
3) Includes the effect of interest-rate swap instruments related to bank loans to fix floating rates with a nominal amount of US\$1,325 million



# Additional information on debt

	First Quarter		Fourth Quarter	
	2021	% of total	2020	% of total
■ Fixed Income	6,431	62%	6,480	61%
■ 2017 Facilities Agreement	2,325	22%	2,383	23%
■ Others	1,657	16%	1,736	16%
<b>Total Debt<sup>1</sup></b>	<b>10,413</b>		<b>10,598</b>	

Total debt<sup>1</sup> by instrument



# 1Q21 volume and price summary: selected countries/region



	Domestic gray cement 1Q21 vs. 1Q20			Ready mix 1Q21 vs. 1Q20			Aggregates 1Q21 vs. 1Q20		
	Volume	Price (USD)	Price (LC)	Volume	Price (USD)	Price (LC)	Volume	Price (USD)	Price (LC)
Mexico	13%	5%	5%	(12%)	(1%)	(1%)	(3%)	3%	3%
U.S.	9%	(1%)	(1%)	3%	(1%)	(1%)	(0%)	1%	1%
Europe	(9%)	11%	3%	(0%)	12%	4%	5%	13%	4%
Israel	N/A	N/A	N/A	5%	5%	(1%)	(7%)	8%	2%
Philippines	(4%)	0%	(4%)	N/A	N/A	N/A	N/A	N/A	N/A
Colombia	4%	3%	4%	2%	(1%)	(0%)	8%	(7%)	(7%)
Panama	(11%)	(4%)	(4%)	(45%)	(4%)	(4%)	(46%)	(15%)	(15%)
Costa Rica	7%	(4%)	2%	(24%)	(3%)	4%	55%	(53%)	(50%)
Dominican Republic	29%	10%	19%	(42%)	(2%)	6%	N/A	N/A	N/A

## 2021 expected volume outlook<sup>1</sup>: selected countries

	CEMENT	Ready Mix	Aggregates
<b>CEMEX</b>	+3% to +5%	+2% to +4%	+1% to +3%
<b>Mexico</b>	+7% to +9%	+8% to +12%	+8% to +12%
<b>USA</b>	+3% to +5%	+1% to +3%	+1% to +3%
<b>Europe</b>	(1%) to +1%	+1% to +3%	+1% to +3%
<b>Colombia</b>	+10% to +12%	+19% to +21%	NA
<b>Panama</b>	+29% to +31%	+42% to +44%	NA
<b>Costa Rica</b>	+7% to +9%	+10% to +12%	NA
<b>Dominican Republic</b>	+14% to +16%	(7%) to (5%)	NA
<b>Israel</b>	NA	(2%) to (4%)	(2%) to (4%)
<b>Philippines</b>	+5% to +7%	NA	NA

1) Reflects CEMEX's current expectations. Volumes on a like-to-like basis

# Definitions



<b>SCAC</b>	South, Central America and the Caribbean
<b>EMEA</b>	Europe, Middle East, Africa and Asia
<b>Cement</b>	When providing cement volume variations, refers to domestic gray cement operations (starting in 2Q10, the base for reported cement volumes changed from total domestic cement including clinker to domestic gray cement)
<b>LC</b>	Local currency
<b>I-t-I (like to like)</b>	On a like-to-like basis adjusting for currency fluctuations and for investments/divestments when applicable
<b>Maintenance capital expenditures</b>	Investments incurred for the purpose of ensuring the company's operational continuity. These include capital expenditures on projects required to replace obsolete assets or maintain current operational levels, and mandatory capital expenditures, which are projects required to comply with governmental regulations or company policies
<b>Net Promoter Score (NPS)</b>	A core KPI that helps us to systematically measure our customer loyalty and satisfaction
<b>Operating EBITDA</b>	Operating earnings before other expenses, net plus depreciation and operating amortization
<b>pp</b>	Percentage points
<b>Prices</b>	All references to pricing initiatives, price increases or decreases, refer to our prices for our products
<b>Strategic capital expenditures</b>	Investments incurred with the purpose of increasing the company's profitability. These include capital expenditures on projects designed to increase profitability by expanding capacity, and margin improvement capital expenditures, which are projects designed to increase profitability by reducing costs
<b>TCL Operations</b>	Trinidad Cement Limited includes Barbados, Guyana, Jamaica and Trinidad and Tobago
<b>USD</b>	U.S. dollars
<b>% var</b>	Percentage variation

# Contact Information



## Investors Relations

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## Stock Information

NYSE (ADS):  
CX

Mexican Stock Exchange:  
CEMEXCPO

Ratio of CEMEXCPO to CX:  
10 to 1